Baltimore GROW Center
# Table of Contents:

<table>
<thead>
<tr>
<th>Section</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Executive Summary</td>
<td>3</td>
</tr>
<tr>
<td>Background</td>
<td>4</td>
</tr>
<tr>
<td>Guiding Questions</td>
<td>5</td>
</tr>
<tr>
<td>Funding</td>
<td>5</td>
</tr>
<tr>
<td>Partners</td>
<td>6</td>
</tr>
<tr>
<td>Programming</td>
<td>7</td>
</tr>
<tr>
<td>Promotion</td>
<td>9</td>
</tr>
<tr>
<td>Spring 2018</td>
<td>10</td>
</tr>
<tr>
<td>Data &amp; Analysis</td>
<td>12</td>
</tr>
<tr>
<td>GIS Analysis</td>
<td>14</td>
</tr>
<tr>
<td>Lessons Learned</td>
<td>18</td>
</tr>
<tr>
<td>Remarks</td>
<td>20</td>
</tr>
<tr>
<td>Fall 2018</td>
<td>22</td>
</tr>
<tr>
<td>Changes from Spring '18</td>
<td>22</td>
</tr>
<tr>
<td>Data</td>
<td>24</td>
</tr>
<tr>
<td>Comparison: Spring vs. Fall</td>
<td>25</td>
</tr>
<tr>
<td>Lessons Learned</td>
<td>29</td>
</tr>
<tr>
<td>Remarks</td>
<td>31</td>
</tr>
<tr>
<td>Spring 2019</td>
<td>32</td>
</tr>
<tr>
<td>Changes</td>
<td>32</td>
</tr>
<tr>
<td>Data</td>
<td>34</td>
</tr>
<tr>
<td>Lessons Learned</td>
<td>41</td>
</tr>
<tr>
<td>Recommendation</td>
<td>44</td>
</tr>
</tbody>
</table>

Appendices
Executive Summary

For the past 18 months, the Department of Public Works (DPW) collaborated with federal, city, non-profit and community partners to hold twelve pop-up GROW (Green Resources and Outreach for Watersheds) Centers across Baltimore City.

Baltimore GROW Centers are intended to be greening resource hubs aimed at increasing citizen capacity for implementing community greening and stormwater management projects. These hubs provide people with access to free/low cost materials as well as plants, training, and/or information to develop skills and connections for undertaking greening projects.

With funding from USDA/Forest Service, the twelve GROW Center pop-ups were visited by 634 participants, representing over 100 neighborhoods in Baltimore City. In total, 324 trees and 34+ yd³ of mulch were given away, over $1,600 worth of native plants and 100 recycling bins were sold, 16 workshops on community greening and stormwater management were offered, and city residents were able to network with various greening experts.

The 2018-2019 pop-ups were a continuation of a GROW Center pilot held in April/May 2016

(See The Neighborhood GROW Center 2016 Pilot Project – Final Report).

<table>
<thead>
<tr>
<th>Spring 2018</th>
<th>Pop-up #1</th>
<th>Pop-up #2</th>
</tr>
</thead>
<tbody>
<tr>
<td>Easterwood/Sandtown Park &amp; Playground</td>
<td>Baltimore Community ToolBank</td>
<td></td>
</tr>
<tr>
<td>April 14th, 2018</td>
<td>April 21st, 2018</td>
<td></td>
</tr>
<tr>
<td>10am-12pm</td>
<td>10am-2pm</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Pop-up #3</th>
<th>Pop-up #4</th>
</tr>
</thead>
<tbody>
<tr>
<td>400 Block N. Duncan St. C.A.R.E. Community</td>
<td>Langston Hughes Community Center</td>
</tr>
<tr>
<td>April 28th, 2018</td>
<td>May 5th, 2018</td>
</tr>
<tr>
<td>10am-2pm</td>
<td>10am-2pm</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Fall 2018</th>
<th>Pop-up #1</th>
<th>Pop-up #2</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pigtown Bloom the Boulevard</td>
<td>32nd St Farmers Market Waverly Commons</td>
<td></td>
</tr>
<tr>
<td>Sept. 15th, 2018</td>
<td>Sept. 22nd, 2018</td>
<td></td>
</tr>
<tr>
<td>9am-12pm</td>
<td>9am-12pm</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Pop-up #3</th>
<th>Pop-up #4</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oliver Community Baltimore Food Hub</td>
<td>Parks &amp; People Foundation Plant/Seed Swap</td>
</tr>
<tr>
<td>Oct. 6th, 2018</td>
<td>Oct. 13th, 2018</td>
</tr>
<tr>
<td>9am-12pm</td>
<td>10am-1pm</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Spring 2019</th>
<th>Pop-up #1</th>
<th>Pop-up #2</th>
</tr>
</thead>
<tbody>
<tr>
<td>Easterwood/Sandtown Park &amp; Playground</td>
<td>Oliver Community Farm</td>
<td></td>
</tr>
<tr>
<td>April 6th, 2019</td>
<td>April 13th, 2019</td>
<td></td>
</tr>
<tr>
<td>9am-12pm</td>
<td>9am-12pm</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Pop-up #3</th>
<th>Pop-up #4</th>
</tr>
</thead>
<tbody>
<tr>
<td>HEPP Park</td>
<td>Bethel Playscape / Oliver</td>
</tr>
<tr>
<td>April 27th, 2019</td>
<td>May 4th, 2019</td>
</tr>
<tr>
<td>9am-12pm</td>
<td>9am-12pm</td>
</tr>
</tbody>
</table>
The purpose of these and future pop-ups is to test different delivery models and gather insights into what a permanent GROW Center might resemble. Data collected in Spring 2018 informed pop-ups held in Fall 2018 and subsequently pop-ups held in Spring 2019. This work will also be used to inform a future GROW Center feasibility study.

Background

The GROW Center concept originated with the intersection of city initiatives: Waste-To-Wealth Initiative, promoting a reuse economy to mitigate urban wood, food and construction waste streams; increasing the urban tree canopy to 40%; MS4 Permit goals to encourage stormwater management on private property and to reduce polluted runoff; and the Growing Green Initiative to promote the revitalization and greening of Baltimore’s many vacant lots. In order to support these four initiatives, the GROW Center concept was conceived.

The interconnectedness of these initiatives is illustrated by the following example. By promoting the reuse of materials, residents can access affordable materials that can be used in vacant lot greening projects. These may include reclaimed lumber or mulch to create or maintain rain gardens and community gardens as well as trees. Performing these activities subsequently benefits community revitalization while also supporting stormwater management through increased greenspace, permeable surfaces, and more trees planted.

After the GROW Center idea percolated for a couple of years, the Baltimore Office of Sustainability organized a pilot project at Baltimore Community ToolBank in April 2016. This pilot consisted of workshops every Saturday and Sunday for five consecutive weekends. Reuse/greening materials were also available through purchase and giveaways. The success of this pilot showed promise for the concept’s feasibility.
The USDA/Forest Service, one of the collaborators on the GROW Center idea, is interested in connecting the GROW centers with their efforts to collaboratively develop an Urban Wood and Land Restoration Economy. The goal of this effort is to turn urban wood generated from deconstruction and urban forestry activities into a source of revenue and social impact on a large scale; creating jobs, improving lives and livelihoods, and promoting sustainability at local and regional scales. Among other things, the effort connects residents with materials from deconstruction and urban forestry operations that can be used to green lots - thereby creating new community green space, reducing pollutant runoff, and increasing Baltimore’s urban tree canopy.

DPW, an original partner of the 2016 pilot, took up the GROW Center concept for further development. After securing grant funding from USDA/Forest Service to match already designated funds, DPW was selected in July 2017 to receive a University of Maryland, Baltimore County Peaceworker Fellow to act as GROW Center Coordinator. The responsibility of the GROW Center Coordinator was to further test the GROW Center concept by organizing “pop-ups” and workshops, temporary events that would test different delivery models, partners, and programs. The Peaceworker Fellow, Travis lageman, planned and coordinated three seasons of GROW Center pop-ups beginning in Spring 2018.

### Guiding Questions

In the early planning stages of the GROW Centers, staff developed five guiding questions that would be explored:

1. What greening materials are of interest and how are they accessed?
2. What training/education is of most interest?
3. What are best practices for information dispersal?
4. What resources are needed to implement GROW Center activities?
5. Who are GROW Center partners?

### Funding

DPW was awarded a $100,000 USDA/Forest Service Grant. Specifically, the funding supports: (1) preparing a feasibility study and business plan for GROW Centers, and (2) testing and refining the delivery model of GROW Centers through a second round of ‘pop-up’ events in the community. In line with the second purpose, funding from the USDA/Forest Service paid for workshop facilitation and venue stipends. Other logistical items were paid with a combination of DPW and Forest Service funds.

#### Final Budget (Detailed in Appendix One)

<table>
<thead>
<tr>
<th></th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Workshop Facilitation</td>
<td>$2,300</td>
</tr>
<tr>
<td>Venue Stipend</td>
<td>$1,800</td>
</tr>
<tr>
<td>Logistics/Other Materials</td>
<td>$4,143</td>
</tr>
<tr>
<td>Printing/Advertisements</td>
<td>$674</td>
</tr>
<tr>
<td>Staff</td>
<td>$20,920</td>
</tr>
<tr>
<td>Total</td>
<td>$29,837</td>
</tr>
</tbody>
</table>

Residents with Greening Experts at Easterwood/Sandtown GROW Center.
Partners

In Baltimore City, many non-profits and community groups perform work related to greening, stormwater management, and community development. Following the advice of Andy Cook, the organizer of the 2016 Pilot, GROW Center planners aimed to avoid competing with already existing groups and instead supplement their efforts. GROW Centers sought to bring partners together to showcase work already happening and resources available to residents and community leaders. In doing so, GROW Centers made use of partners’ technical expertise and knowledge. This gave residents a taste of what Baltimore has available, while also fostering new connections between residents and GROW Center partners. DPW engaged partners in the following four ways:

1) Host Sites
2) Materials Suppliers
3) Greening Experts
4) Workshop Facilitators

1) Host Sites

Several criteria were used for selecting pop-up locations. These included targeting different areas (specifically underserved areas), sites with sufficient outdoor space and/or positive indicators of community greening, previous revitalization projects and recommendations by partners from their own work in a given neighborhood, and a combination of outdoor and indoor locations.

2) Materials Suppliers

These partners provided materials for giveaway, purchase and/or display. Usually, each supplying partner was responsible for transporting their materials to/from the pop-up site as well as for sale (except for a couple Fall 2018 and Spring 2019 pop-ups).

3) Greening Experts

Several government and non-profit organizations participated as greening experts in an “Ask the Expert” capacity. The purpose was to provide information about gardening, vacant lot adoption, and other city initiatives.

4) Workshop Facilitators

In order to build community capacity for performing vacant lot greening and stormwater management, workshops were identified as an important component of the GROW Center. Workshop topics were sourced from a survey of city residents and through collaboration with partners. The following partners facilitated workshops at GROW Center Pop-ups:

- Baltimore Orchard Project (Civic Works)
- Blue Water Baltimore
- Tree Baltimore
- Edible Eden Foodscapes
- UMD-Extension – Master Gardeners
- UMD-Extension – Watershed Protection and Restoration Program
Department of Housing and Community Development
- Parks & People Foundation
- Your Baltimore Community Development
- Baltimore Peoples Climate Movement
- Institute of Local Self-Reliance and Baltimore Compost Collective

Programming

GROW Center pop-ups encompassed combinations of three main programmatic components: 1) Materials, 2) Greening Experts, and 3) Workshops. Pop-ups varied from two to four hours in length and had materials and greening experts available. Some pop-ups incorporated workshops, whereas others did not. In Spring 2019, workshops were held as stand-alone events from the pop-ups.

1) Materials

Materials were provided for both free and at cost. Free items included mulch from Camp Small, empty 5-10 gallon planter buckets (provided by Tree Baltimore) to carry mulch away, and trees of 1-2 gallon size. The tree giveaway was a replication of Tree Baltimore’s many tree giveaways.

Initially, native plants were available for purchase from Blue Water Baltimore’s Herring Run Nursery. Sizes consisted mostly of quart and gallon pots, ranging from $7 to $17 per pot. In Spring 2019, Edible Earth Landscape Design replaced Herring Run Nursery as the native plant vendor, selling plants at $5 / quart. Recycling bins, 18 and 25 gallon, were also for sale at pop-ups.

Details Deconstruction displayed different brick products (full, dinged, and crushed aggregate) as well as some larger stone. Originally, reclaimed lumber was to be available, but it was discovered that the lower grade lumber targeted for the GROW Center was no longer being collected.

An example sheet for reclaimed materials re-use was provided at the Details table (See Appendix Five). Residents also collected Details contact info if they were interested in making an order at a later date.
2) Greening Experts

Greening Experts were available at each pop-up so that each attendee could network with various organizations or ask specific questions. A raffle was introduced at the Spring 2018 pop-ups to encourage attendees to visit all materials and experts, as well as fill out a feedback survey. Residents were given the survey at check-in and told about the raffle. If a resident visited each table and had each representative initial the back of the survey, they entered the raffle for a $20 Gift Certificate to Herring Run.

3) Workshops

As noted earlier, the workshops were organized around two themes: residential stormwater management and community greening. Most workshops were 1 hour lecture-style with demonstrations, while some were hands-on (i.e. Tree Planting, Rain Barrel). Pre-registration was encouraged through EventBrite and all workshops were offered for free.

Miscellaneous

- While tables and chairs were provided to the material suppliers and experts, an additional table and tent was set up to provide drinking water for attendees. This table also had coloring and a trash-themed corn-hole game for children. Participants in the Rain Barrel Workshop had the cost of their rain barrel subsidized to only $25 (vs. $70)
- Participants in the Pollinator Garden workshop had the opportunity to choose a free, one quart-sized pollinator plant from Herring Run Nursery.
- At pop-up #4 in Fall 2018, Master Gardeners demonstrated/helped attendees make seed starters to take home.

Master Gardeners share knowledge and free seeds with GROW Center attendees

Participants in the rain garden workshop examine rain gardens at the Baltimore Community ToolBank.

The “kids” table at each GROW Center offered coloring and a trash themed corn hole game.
### GROW Center Workshop List

<table>
<thead>
<tr>
<th>Workshop</th>
<th>Facilitator</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Stormwater Management</strong></td>
<td></td>
</tr>
<tr>
<td>Intro to Rain Gardens</td>
<td>Baltimore Orchard Project – Civic Works</td>
</tr>
<tr>
<td>Rain Barrels</td>
<td>Blue Water Baltimore</td>
</tr>
<tr>
<td>Downspout Disconnection</td>
<td>UMD – Extension Watershed</td>
</tr>
<tr>
<td>Pollinator Gardening</td>
<td>Edible Eden Foodscape</td>
</tr>
<tr>
<td><strong>Community Greening</strong></td>
<td></td>
</tr>
<tr>
<td>Intro to Urban/Community Gardening</td>
<td>Your Baltimore Community Development</td>
</tr>
<tr>
<td>Container Gardening</td>
<td>UMD – Extension Master Gardeners</td>
</tr>
<tr>
<td>Tree Planting/Care</td>
<td>Tree Baltimore</td>
</tr>
<tr>
<td>Placemaking for Greenspaces</td>
<td>Parks &amp; People Foundation</td>
</tr>
<tr>
<td>Adopt-a-Lot</td>
<td>Department of Housing and Community Development</td>
</tr>
<tr>
<td>Potted Fruit Trees</td>
<td>Baltimore Orchard Project – Civic Works</td>
</tr>
<tr>
<td>Community Organizing/Resources</td>
<td>Your Baltimore Community Development</td>
</tr>
<tr>
<td>Growing Healthy Communities</td>
<td>Baltimore Peoples Climate Movement</td>
</tr>
<tr>
<td>Mindfulness and Greenspaces</td>
<td>Phillip McKnight</td>
</tr>
<tr>
<td>Composting 101</td>
<td>Institute of Local Self-Reliance and Baltimore Compost Collective</td>
</tr>
</tbody>
</table>

### Promotion

Promotion of GROW Center pop-ups was carried out through the following avenues:

- DPW Social Media Accounts: Facebook, Twitter and NextDoor
- DPW Customer Report (newsletter included in the Water Bill for every customer in Baltimore City)
- Partner Social Media Accounts & Newsletters
- Flyers in select cafes/businesses around each pop-up location
- Lawn Signs around each pop-up location
- Host Site communications with local communities
- Cold calls to Faith Organizations
- Tabling at Baltimore Office of Sustainability Annual Open House
- WBAL-TV 11 aired an interview with GROW Center Staff Spring 2018
- DPW Press Releases
- Neighborhood canvassing
DPW organized four pop-up locations across Baltimore City over four consecutive Saturdays from April 14th to May 5th 2018. The GROW Center “popped-up” in these locations for several hours and in that time offered materials for sale/giveaway, free workshops, and networking/consultation with greening experts.

**Host Sites**

**Greenspaces**

Two of the pop-up events were located at community managed green spaces. The first pop-up was held at Easterwood/Sandtown Park & Playground of West Baltimore. This space was a Parks & People Foundation project in collaboration with the Matthew Henson Community Association, which turned a series of vacant lots into a new community space. The third pop-up was located in the C.A.R.E. community in East Baltimore at 400 Block N. Duncan St, a community space created in collaboration with Civic Works. Both of these sites were chosen for their geographic location, walkability, community greening engagement, and opportunity to showcase vacant lot revitalization projects.

**Baltimore Community ToolBank**

The ToolBank served as the venue for the second pop-up, and provided some tools and equipment for all pop-up events. The ToolBank was a clear fit for a GROW Center due to its role in the 2016 Pilot. This was also an opportunity to locate a pop-up in South Baltimore with ample indoor venue space.
Langston Hughes Community, Business & Resource Center

Langston Hughes Community Center occupies the former Langston Hughes Elementary School, located along Reisterstown Road in the Park Heights neighborhood of Northwest Baltimore. The location was selected for its experience in hosting various community programs, ample outdoor and indoor space, and a community identified as interested in greening.

Materials

Materials for giveaway included mulch and trees. Materials for sale include native plants and recycling bins. Materials on display/for order at a later date included brick and brick aggregate.

Tree Baltimore / Camp Small

Tree Baltimore, which is staffed by the Department of Recreation & Parks, is the city umbrella organization for increasing the tree canopy. They hold numerous tree giveaways and plantings, and encourage residents to become “Tree Keepers” by caring for street trees and forest patches. Camp Small, part of Tree Baltimore, is Baltimore’s wood waste processing facility. Wood waste from tree maintenance in the city is brought to Camp Small where it is sorted as logs or processed into mulch and woodchips. This material is free to community groups or at cost to individuals who can pick it up from the facility (located on Cold Springs Ave near I-83). At all four pop-ups, Tree Baltimore and Camp Small provided free trees and mulch along with information on tree species and planting suggestions.

Blue Water Baltimore / Herring Run Nursery

Blue Water Baltimore (BWB) is a local non-profit working to restore the quality of Baltimore’s waterways including planting trees and rain gardens, monitoring water quality, and advocating for water pollution reduction. Herring Run Nursery, part of BWB, specializes in plants native to the Chesapeake Bay watershed. Herring Run offered a variety of native plants for sale at each pop-up. This provided opportunity for new markets as opposed to selling only at the nursery located near Mt. Pleasant Park in Northeast Baltimore.

Details Deconstruction

Details is a social enterprise project of the non-profit Humanim, Inc. that performs deconstruction of vacant buildings. Deconstruction allows the reclamation of materials that are then sold for reuse. Details displayed samples of various deconstruction materials including reclaimed bricks and their new brick aggregate pieces that could be used in various projects.

At Langston Hughes GROW Center #4, a resident learns about the Bmore Beautiful Initiative.

Residents perusing the native plant offerings of Herring Run Nursery at GROW Center #3.
be used in community greenspace projects. Pricing sheets were also available for residents interested in purchasing from Details at a later time.

**Greening Experts**

The following government and non-profit organizations participated as greening experts in an “Ask an Expert” capacity.

- *Bmore Beautiful*, a Mayoral initiative, works on beautification efforts in communities by partnering with residents. Many participants signed up with Bmore Beautiful, making a pledge to keep their communities cleaner and greener.

- *Department of Housing and Community Development* representatives were available to address questions related to adopting vacant lots and recent changes to the process.

- *University of Maryland Extension – Master Gardeners* brought free seeds and a wealth of knowledge related to gardening. They also shared information about the Master Gardener program, and how to enroll in it.

- *Baltimore Office of Sustainability / Department of Planning* discussed the city’s new Green Network Plan to address vacancies through greenspaces. They also made use of the Green Pattern Book, discussing ways to revitalize vacant lots with residents.

**Data & Analysis**

Various forms of data collection were performed to assess this particular GROW Center delivery model. Data was collected through the following means:

- Feedback Surveys: Completed by Participants, Greening Experts, Facilitators, Host Sites, and Materials Suppliers

- Registration Forms at Check-in/Pre-Registration Forms from EventBrite

- Materials Purchase/Pick-up Forms from Material partners: BWB and TreeBaltimore
Partner groups and attendees were surveyed to gather general feedback of the event. For example, attendees were asked to use a Likert Scale of 1-5 to indicate how they enjoyed the GROW Center, while experts were asked how good of a fit they felt the GROW Center was for their organization. Surveys also probed for prevalent topics during materials and greening expert interfaces with attendees (Appendix Four).

All other data was cleaned and organized in Microsoft Excel, and analyzed using Excel and ArcMap. Maps were produced to perform analyses and see where GROW Center attendees originated.

- 35% of Pre-registered attendees showed up to GROW Centers
- 204 total registrations for workshops with 65 (est.) actually attending
- 2,341 Individuals reached through DPW Facebook Event
- 14,392 page views of events thru DPW NextDoor Promotion; 130 unique material users in total
- 78.5% of attendees used their own vehicle to transport materials
- 81% of attendees intended to use materials for residential purpose
- 30% of all attendees had 1 year or less of community greening experience vs. 28% with more than 1 year. (42% didn’t respond, who are likely novice greeners)

Mulch from Camp Small was delivered in small dump trucks
GIS Analysis

Collecting addresses allowed for analysis using Geographic Information Systems software, ArcMap. This analysis revealed neighborhoods attendees originated from, characteristics of these neighborhoods, and travel distance (Table 1).

<table>
<thead>
<tr>
<th>Table 1: (All numbers in miles)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Pop-up Number</strong></td>
</tr>
<tr>
<td><strong>Average Distance</strong></td>
</tr>
<tr>
<td><strong>Max Distance</strong></td>
</tr>
<tr>
<td><strong>Min Distance</strong></td>
</tr>
</tbody>
</table>

It appears that attendees traveled further to GROW Centers with workshops (Pop-ups 2 & 4) as compared to those without (1 & 3). Map 3 shows that attendees tended to visit pop-ups that were nearby. As shown in Map 1, attendees came from 86 neighborhoods. The five neighborhoods with the most attendees were: Frankford, Hampden, Glen, CARE, and Mt. Washington. The respective attendee count for each was 6, 5, 5, 4, 4. The remaining neighborhoods attracted 1-4 attendees each.

This was also shown using community statistical areas (Appendix Six).

A density analysis was performed to determine areas of high attendee density (Map 2). High density areas tended to be near pop-up locations: West Baltimore, East Baltimore, and Park Heights. The ToolBank did not have as many local attendees due to the nature of the industrial area in which ToolBank is located.

Density analysis allowed further analysis by comparing areas of high to medium density comparison with data related to GROW Center goals. These goals include increasing the tree canopy and promoting vacant lot revitalization/community managed green spaces. The following datasets were used:

- Tree Canopy Cover
- Number of Community Managed Open Spaces
- Median Household Income
- Percentage of Residential Properties Vacant & Abandoned.

Indicator data is from Baltimore Neighborhood Indicators Alliance.

This data was used to determine average values of residents in each density zone as found in Table 2. Analysis showed areas of higher attendee density are areas characterized by less tree canopy, lower median income, higher numbers of community managed open spaces and higher percentages of vacant lots. This result gives some confidence that through targeted siting, GROW Centers can reach areas of high potential impact. This impact may be realized thru opportunities to perform vacant lot greening and increase tree canopy goals.

<table>
<thead>
<tr>
<th>Table 2</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Year</strong></td>
</tr>
<tr>
<td></td>
</tr>
<tr>
<td>2016</td>
</tr>
<tr>
<td>2015</td>
</tr>
<tr>
<td>2015</td>
</tr>
<tr>
<td>2011</td>
</tr>
</tbody>
</table>
Map 2

GROW Center Attendees: Density Analysis

Attendee Density
- Low
- Medium
- High
- GROW Center

0 0.5 1 2 Miles
Map 3

GROW Center Attendees by Pop-up

Pop-up #1

Pop-up #2

Pop-up #3

Pop-up #4

- Pop-up Location
- Attendee Location
Lessons Learned

After data collection and analysis, it was important for GROW Center staff to reflect on the overall process and efficacy by returning to the guiding questions set beforehand.

1. **What greening materials are of most interest and how did people access / transport them?**
   - Most popular were trees, mulch and native plants that were to be for residential use.
   - This pop-up model was capable of providing resources to a large number (200+) people.
   - People prefer free items while at-cost items (i.e. native plants) can be barriers to many residents. Making at-cost items cheaper or free/subsidized (i.e. rain barrels) should be considered in order to increase accessibility.
   - Most materials were taken in smaller quantities (i.e. 1 or 2 buckets of mulch). This correlates with the intended residential use noted by attendees.
   - Residents tended to travel to nearby GROW Centers to get materials.

2. **What training/ education is of most interest to community members?**
   - Interest exists for many types of training and education such as rain barrels, composting and tree-related programming. (See Appendix Four)
   - Despite pre-registration interest, the percentage of pre-registered people who attended was low. This might be contributed to busy times of the year (i.e. Spring), conflicting commitments, having no registration fee and social media interest without commitment.
   - Future workshops might omit registration limits in order to realize more actual attendees while still being free.

3. **What are best means for dispersing information about the GROW Center?**
   - Social Media (i.e. DPW Twitter/Facebook) and word-of-mouth proved effective while print adverts are important for reaching individuals without internet access.
   - Methods of attracting residents passing by. For example, a drummer showed up at a pop-event and some residents attended after hearing the drums.
   - EventBrite worked well for GROW Center pre-registration. Managing online event pages, registration processes and data collection was seamless.
An important consideration is to ensure all partner advertising is received by GROW Center staff for consistency. This can bolster outreach.

Promotion by partners may need to be discussed further in partner meetings to set clear expectations.

The raffle/passport encouraged attendees to visit each partner, and proved very useful for providing opportunities for outreach by each partner.

The prepared list of spring events (Appendix Five) also allowed for attendees to learn about other GROW Center related events.

4. **What resources are needed for GROW Center activities?**

- Resources required by GROW Center are mostly logistical: tables, chairs, printouts, water, electronic equipment, print advertisements, transportation, and staff.
- It took 2 months to prepare agreements, 2 weeks getting paperwork signed by partners and the DPW Director, and 2-3 weeks for payment by the City Foundation. When creating new agreements, schedule ample time (~3 months) to ensure quick payment.
- Depending on GROW Center funding source, different processes may need to be undergone to allow for timely payment to partners and should be considered.
- Reducing the amount of paperwork would be helpful. Due to Federal funding, agreements required additional paperwork that confused many partners.
- Having at least two GROW Center staff at events is absolutely necessary. One at check-in and one floating around to assist partners and workshops.
- Partnering with sites that held other concurrent activities was a “double-edged sword.” Outreach potential increased, but sometimes GROW Center operations did not get proper attention.
- Four hours for GROW Centers was too long when considering non-workshop pop-ups. Most people arrived in the first two hours, with some arriving before the scheduled start time to get materials.

5. **What GROW Center partners are needed?**

- Every partner worked with expressed interest in being part of future GROW Center events.
When searching for partners they can be classified into four categories: workshop facilitators, material suppliers, experts and host sites.

Appropriate partners can be identified through the robust greening network in Baltimore based on goals/needs of GROW Centers.

6. Miscellaneous

Data collected at check-in was often difficult to accurately discern due to poor hand-writing/recording by attendees. Promulgating different means of collection will be beneficial (i.e. Tablet Check-in).

The use of a raffle for collecting participant surveys and ensuring attendees visited all partners was very successful. (13 surveys pre-raffle vs. 56 post-raffle)

Remarks

While this GROW Center pop-up model proved successful in many ways, it was noted that 81% of GROW Center attendees who came for materials intended to use them at their homes. While providing residents with access to materials is a central component of the GROW Center, it is also a priority to have these resources used in community greening (i.e. vacant lot revitalization).

In this regard, GROW Center programming could be targeted towards new community groups who have recently adopted vacant lots or are applying for grant funding from Parks & People Foundation. Targeting these groups could also foster potential for larger usage of materials and more robust workshop turnout.

GROW Center users were more likely to attend the pop-up location closest to them. Targeted areas included lower median income, less tree canopy, higher vacant lot percentages and higher numbers of community managed open spaces. These areas are desirable for GROW Center programming goals and should be considered in future planning of GROW Center pop-ups.

Dispersing GROW Center pop-ups across Baltimore City afforded access to a large number of people (200+) and neighborhoods (86). Part of this success is likely due to the effectiveness of partner and DPW city-wide promotions. Developing a GROW Center network based on this outreach is potentially invaluable, considering the abundance of “new greeners” the pop-ups attracted.

Finally, the main hurdles encountered by GROW Center staff during planning were cumbersome bureaucratic procedures. While some may have been slow due to first-time growing pains, finding ways to streamline these in permanent GROW Center programming should be considered.
Partners from the first pop-up GROW Center at Easterwood/Sandtown Park & Playground.
Fall 2018

Summary

In the Fall of 2018, DPW collaborated with various partners to organize four Saturday morning pop-ups in September and October with slight programming modifications. This section describes Fall GROW Center programming, changes made, metrics, pop-up highlights and lessons learned.

Changes from Spring ‘18

In order to test smaller changes (see Table 1) to programming and organization rather than alter the general concept, several items remained constant. First, as in the Spring, GROW Center consisted of four separate pop-ups on Saturdays.

Second, the primary components of the GROW Center, including materials partners, greening experts, and workshops, were kept generally constant, although the length was shortened from four to three.

| Pop-up #1:                  | Pigtown Bloom the Boulevard Event |
|                            | 9/15/18, 9am-12pm                |
|                            | 705 Washington Blvd, 21230       |

| Pop-up #2:                  | Waverly Commons                  |
|                            | 9/22/18, 9am-12pm                |
|                            | 432 E. 32nd St, 21218            |

| Pop-up #3:                  | Baltimore Food Hub               |
|                            | 10/6/18, 9am-12pm                |
|                            | 1412 N. Wolfe St., 21213         |

| Pop-up #4:                  | Parks & People Foundation        |
|                            | Plant/Seed Swap                  |
|                            | 10/13/18, 10am-1pm               |
|                            | 2100 Liberty Heights Ave, 21217  |
hours after evaluating Spring events and partner feedback. Workshops were offered multiple times at one of the pop-ups and did not require pre-registration. A cooking demo was also planned to connect with the Fall harvest, but fell through. Coffee chaff for composting was introduced as a new giveaway in addition to the usual trees, mulch, and plant sales. Recycling bins were available for sale at all pop-ups instead of one during the Spring.

Promotion and advertisement of the GROW Center was performed in the same fashion as in the Spring except for the addition of canvassing supplementing the effort for two pop-ups. Logistics of GROW Center coordination generally stayed the same, but were supplemented by additional DPW Staff and use of Baltimore City Circuit Court Community Services Program (CSP) volunteers.

**TABLE 1: DIFFERENCES**

<table>
<thead>
<tr>
<th>1. New Locations</th>
<th>GROW Centers ventured into four new neighborhoods: Pigtown, Waverly, Oliver, and Parkview/Woodbrook (aka Auchentoroly Terrace).</th>
</tr>
</thead>
<tbody>
<tr>
<td>2. Sharing Events</td>
<td>One of the most significant changes was sharing or joining another group's greening event instead of holding a GROW-only event. For pop-up #1 and #4, the GROW Center was included in an existing event. At #1 the GROW Center joined Pigtown's Autumnal Bloom the Boulevard event, which included cleaning and maintenance of greenspace and tree pits along Washington Blvd. At #4, the GROW Center joined Parks &amp; People Foundation's 2nd Annual Plant/Seed Swap where residents exchange plants, seeds and other garden materials.</td>
</tr>
<tr>
<td>3. New Venue Types</td>
<td>In the Spring, the GROW Centers were held in green spaces, at community centers, and unique/partner spaces like the ToolBank. Fall pop-ups included a farmers market (Waverly), parking lots (Pigtown), and new developing spaces (Food Hub).</td>
</tr>
<tr>
<td>4. Workshops/Demos</td>
<td>Workshops were offered multiple times and did not require pre-registration, as compared to the Spring where workshops were held one time and encouraged pre-registration. A cooking demo was also planned to complement the idea of Fall harvest, but fell through with our partner, School of Food.</td>
</tr>
<tr>
<td>5. Community Services Program (CSP)</td>
<td>Run out of the Circuit Court for Baltimore City, CSP provides community service hours as an alternative to jail for non-violent offenders. This provided additional assistance for pop-up set-up, clean-up and general event help that was not available in the Spring.</td>
</tr>
<tr>
<td>6. Canvassing/Outreach</td>
<td>In addition to the promotional methods used in the Spring, door-to-door canvassing (specific to the pop-up neighborhoods) supplemented promotion for pop-ups #2 and #3. CSP volunteers assisted with this activity.</td>
</tr>
<tr>
<td>7. Handling Materials Giveaways/Sales</td>
<td>Due to the inability of some partners to attend all events, the GROW Center handled some material giveaways/sales on their own. For example, DPW staff picked up mulch from CampSmall using a small dump truck, and gave away mulch at a pop-up without a CampSmall representative. This was also done for Recycling Bins and Native Plants from the Herring Run Nursery.</td>
</tr>
<tr>
<td>8. Materials Changes</td>
<td>Spring 2018 indicated that pop-up GROW Centers were not appropriate venues for Details to sell their deconstruction materials, which shifted their role from material supplier to greening expert in the Fall. GROW Center staff learned about coffee chaff (coffee bean husk) from local coffee roasters, which can be used as a compost material. A small amount of chaff was collected from Zeke’s Coffee and Vent Coffee Roasters to give away to attendees.</td>
</tr>
</tbody>
</table>
These volunteers allowed the GROW Center to handle additional materials giveaways without representatives from certain materials partners present. For example, GROW Center staff were able to distribute mulch, sell native plants and sell recycling bins without their respective partner staff.

Holding pop-ups in four different locations in the Spring proved successful in reaching large number of attendees from all over Baltimore City. This approach was replicated in the Fall by holding pop-ups in four different areas.

During the Spring pop-ups was approached about co-hosting events in the Fall. For example, after advertising and holding a pop-up at the Baltimore Community ToolBank in the Spring, Pigtown Main Street contacted GROW Center staff about partnering in their Bloom the Boulevard event, which seemed like a natural fit for the GROW Center. Parks & People Foundation, a partner of GROW Center, also reached out to collaborate on their annual Plant & Seed Swap event.

Data

Materials
- 114 Trees given away
- 10+ yd³ Mulch given away
- 47 Recycling Bins sold

Attendance, Workshops & Promotion
- 165 Attendees total
- 57 Neighborhoods represented
- 16% Eventbrite turnout
- 5 Workshop Attendees
- 12,202 views on NextDoor
- 1,200 people reached on Facebook

Data Summary

Data collected from this round of pop-ups was more qualitative in nature as opposed to the Spring. This was due to the difficulty in coordinating data collection at partner events. For example, collecting GROW Center registration data at the first Fall pop-up was overshadowed by the organizing partner’s own data collection focused on volunteer turnout. Furthermore, use of mulch materials for planned work at the same pop-up was not captured effectively due to the many activities happening simultaneously.

Attendee numbers (165) were still very positive while reaching a variety of neighborhoods (57). Sixteen percent of pre-registered attendees actually attended GROW Centers, meaning most of our attendees came from walk-ups and co-events. This demonstrated a benefit of partnering with another event; it afforded the GROW Center opportunity to reach an audience even when pre-registered attendees did not show up.
Miscellaneous

- Plant sales were very poor (4 total between two events) while at the other two events our partners were selling or giving away plants.
- An additional estimated 10.5 yd$^3$ of mulch was left on GROW Center sites that residents and site partners were able to use after the GROW Center events.
- 30 lbs of coffee chaff was given away over the last two pop-ups.
- Some workshops/demos fell through, while other workshop data collection issues existed that were mostly logistical.

**Comparison:**

**Spring vs. Fall**

As mentioned earlier, GROW Center programming in the Fall tried a few different approaches. Experiencing the “greening scene” in the Fall was in itself a learning experience. While a brief look at the calendars of some of our partners (TreeBaltimore, Blue Water Baltimore, and University of MD Extension) shows that just as many events are happening in the Fall as in the Spring, the two seasons have different connotations. Spring spurs thoughts of new growth, development and activity, whereas Fall is about harvesting and preparing for the ensuing winter.

GROW Center-specific attendance might have been impacted by the weather. While GROW Centers were fortunate to have good weather for most of the pop-ups (despite a threatening hurricane for the first event), the last pop-up was noticeably cooler. October is when Fall begins, and looking at pre-registration numbers from Eventbrite saw a steady drop. (#1: 42, #2: 36, #3: 22, #4: 18)

Regarding materials, while we saw a noted drop in individual mulch use, we saw a similar number of free trees as in the Spring. Plant data was not available as two of our partner events provided their own plants for sale/giveaway, and data was not collected. As mentioned before, recycling bins were available at all pop-ups this time instead of just one.

Due to insufficient data collection at half of our events as mentioned previously, the geography of Fall GROW Center users cannot be determined comprehensively. If one observation can be made with collected data, a slight clustering occurred at our second pop-up (Waverly) replicating the clustering observed in the Spring (Map 2). This further suggests that while people will attend from further away, many attendees still prefer the closest GROW Center.
Geography

Baltimore GROW Center Attendees by Neighborhood

Map 1

Top 6 Neighborhoods in attendance:
1. Broadway East
2. Better Waverly
3. Mayfield
4. Union Square
5. Waverly
6. Charles Village

Map 2
Map 3

Baltimore GROW Center Attendees
Spring & Fall 2018 Combined
Sharing events was the most significant change from Spring to Fall. While beneficial (See Lessons Learned #2), coordinating with another event complicated logistics and planning, and led to misunderstood expectations by the co-event partner in one instance. For example, at the first pop-up our co-event partner was communicating with our mulch supplier for their work activities while GROW Center staff were also coordinating with the mulch supplier. As a result the mulch supplier was confused about expectations agreed upon for the event day, and brought less mulch than was desired by the co-event partner. This illustrates the need to set clear expectations, responsibilities and communications when sharing an event.

Lessons Learned

1. Workshop Issues

Workshop turnout was very poor. Offering the same workshop multiple times and advertising the workshop specifically during promotion did not seem to help. When factoring poor workshop attendance in the Spring, it may indicate that pop-up events are not suitable spaces for workshops, especially with concurrent activities. At the very least, having some sort of megaphone to announce approaching workshops might help attract people if workshops are still attempted at larger outdoor events (i.e. farmers market).

2. “Where is the GROW Center?”

An exciting observation this Fall were having attendees at co-hosted events who asked specifically for the GROW Center. Some wanted updates on future GROW Center events via a mailing list. Also encouraging were Fall attendees who had previously attended the Spring pop-ups. This type of interest shows promise for future GROW Center activities and development of a user base. It also demonstrates that the GROW Center can stand out amongst other organization’s greening activities.

Furthermore, the relationship of sharing events as well as GROW Center’s outreach benefits is important to highlight. By sharing events attendees specifically interested in one event will subsequently be exposed to the other event thus increasing outreach. Therefore, a reciprocal benefit exists when sharing events. Also, GROW Centers continue to provide a venue for material, workshop and expert partners to build their outreach thru exposure to “new greeners” or non-usual suspects like in the Spring.

3. DPW Giveaways

Additional hands (extra DPW staff and CSP volunteers) allowed the GROW Center to handle more materials than in the Spring, including giveaways and sales. This showed that GROW Center staff could source materials from partners without needing those partners at pop-ups. Staff were able to effectively deliver materials to attendees but with only partial knowledge of those materials and their respective organization.
This might be addressed by preparing talking points and/or information sheets.

4. Outreach & Attendance

Overall attendance for Fall events was lower as compared to the Spring. However, one notable benefit of sharing events is being able to reach other partners’ audience. For example, even with very low GROW-specific turnout at pop-ups #1 and #4, GROW Center was able to reach new audiences through Pigtown and Parks & People Foundation’s events. Also, GROW was again able to reach many neighborhoods (57) even if a smaller number than in the Spring (86).

5. Family Friendly

GROW Center tested a more kid-friendly event at pop-up #3. American Communities Trust, the Food Hub site developer, hired a face painter and bounce house for the event. The idea was to highlight the space to anyone passing by as well as make it more fun and inviting due to the unfamiliar nature of the Food Hub (even if it did not connect to greening).

Unfortunately, no kids or families showed up to the event. Our primary inference for this and the relatively low turnout was due to the nature of the space (still under construction) and disconnect with the neighborhood (people do not really know what is happening at the Food Hub). One local suggested having music to attract nearby individuals. This is reminiscent of the drummer that was at pop-up #1 in the Spring, which drew in residents walking by the event. However, GROW Center is probably too “fresh” of a concept to sufficiently activate a new space like the Food Hub, therefore better prior outreach would be needed for a similar space in the future.

6. Materials

Similar to the Spring, materials were mostly taken by individuals and in smaller quantities (i.e. one or two trees; a couple buckets of mulch). It was noted that intended material use still leaned towards home/residential despite reaching out to community greening groups during advertising. Also of note was individuals asking if GROW Center would show up at the same location multiple weeks so that they could come back and get more materials. This was particularly requested for the mulch, as many individuals did not have the immediate capacity to take away larger quantities of mulch.

Remarks

In summary, holding GROW Center events in Autumn revealed the following:

- Running these events again, regardless of the time of year, helps to refine the planning and logistics process. For instance, sharing an event with another organization required more detailed planning, setting of clear expectations, and managing shared partners. This may include a shared work plan that clearly defines roles and expectations of each organizing partner.

- Greening activities are not as well attended in the Fall as compared to the Spring. However, this should not imply that events are a complete failure in the cooler months when other factors may be at play (i.e. outreach, inactivated spaces, etc.)

- As shown by the numbers, mulch and trees were popular with GROW Center attendees. Furthermore, GROW Center reached a large audience again.
Outreach and networking at these events are continually beneficial. By visiting new areas staff learned about new partners, resources and potential venues, such as CSP, a new potential low-cost, native plant source and coffee chaff.

**Looking Ahead**

These foreshadow an exciting Spring 2019 for GROW Centers. New resources, suppliers, partners, venue locations, and schemes of planning can be tested now that Spring and Fall have been compared using a similar baseline. For example, GROW may have a standalone workshop on certain evenings or hold an exclusive workday on a greenspace which are separate from materials giveaways. In this way, GROW has its programmatic elements on separate days as opposed to at a single event.

 Attendees with their new trees at GROW Center #3.
Spring 2019

In collaboration with previous and new partners, DPW held a third round of GROW Centers maintaining the model used in 2018 with some updates; four pop-ups and five workshops were held across the city. All pop-ups were 9am-12pm, while workshops ran from 6:30pm-7:30pm. This section includes adjustments, data, lessons learned, and a recommendation for future GROW Center programming.

Changes

While the single-day pop-up model was maintained, other changes were made to programming. These included:

1. Standalone Workshops

Due to poor attendance and difficult logistics holding workshops during pop-ups, USFS partners recommended testing workshop events separately. These were held on Tuesday and Thursday nights at various sites across the city. Some topics were hands-on training like rain barrel building and composting. Others involved discussions on the importance of greenspace-health connection and how this relates to mindfulness, social justice and community health. The workshops doubled as opportunities to showcase other community supported spaces in the city, like Filbert Street Community Garden and Civic Works’ Center for Sustainable Careers.

<table>
<thead>
<tr>
<th>Pop-ups</th>
<th>Workshops</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Easterwood/Sandtown Park n’ Playground</strong></td>
<td><strong>Build Your Own Rain Barrel</strong> with Blue Water Baltimore</td>
</tr>
<tr>
<td>April 6, 2019</td>
<td>April 4 &amp; May 2, 2019</td>
</tr>
<tr>
<td>1537 McKean Ave, 21217</td>
<td>Civic Works Center for Sustainable Careers</td>
</tr>
<tr>
<td></td>
<td>3501 Brehms Ln, Suite B, 21213</td>
</tr>
<tr>
<td><strong>Oliver Community Farm</strong></td>
<td><strong>Growing Healthy Communities</strong> with BPCM</td>
</tr>
<tr>
<td>April 13, 2019</td>
<td>April 9, 2019</td>
</tr>
<tr>
<td>1300 N Bond St, 21213</td>
<td>Langston Hughes Community Center</td>
</tr>
<tr>
<td></td>
<td>5011 Arbutus Ave, 21215</td>
</tr>
<tr>
<td><strong>HEPP Park</strong></td>
<td><strong>Mindfulness &amp; Greenspaces</strong> with Phillip McKnight</td>
</tr>
<tr>
<td>April 27, 2019</td>
<td>April 25, 2019</td>
</tr>
<tr>
<td>2399 Pinewood Ave, 21214</td>
<td>Patterson Park Pagoda</td>
</tr>
<tr>
<td><strong>Bethel Playscape</strong></td>
<td><strong>Composting 101</strong> with Institute of Local Self-Reliance &amp; Baltimore Compost Collective</td>
</tr>
<tr>
<td>May 4, 2019</td>
<td>April 30, 2019</td>
</tr>
<tr>
<td>1500 N Bethel St, 21213</td>
<td>Filbert St Garden, 1317 Filbert St, 21226</td>
</tr>
</tbody>
</table>
2. New Native Plant Vendor
A chance encounter at a Fall 2018 event introduced GROW staff to native plant vendor, Edible Earth Landscape Design. After discussions with the vendor about a potential partnership and the need to make plant prices more accessible to attendees, an agreement was made. Not only was the new vendor able to offer plants at more affordable prices (i.e. $5/quart vs. $7/quart), the vendor’s schedule was more flexible than that of the larger Herring Run Nursery.

3. Social Media Co-Hosts
In order to boost previous advertising methods, GROW Center asked host partners to act as co-hosts of GROW Center Facebook events and in some cases create duplicate ones online. For example, the Growing Healthy Communities workshop partnered with Baltimore Peoples Climate Movement (BPCM). By adding them as a co-host, GROW was able to reach the 751 people that follow BPCM’s Facebook page. Their duplicate Facebook event also identified 37 people who planned to attend and 197 interested.

4. Electronic Recycling (E-Recycling)
A conversation with DPW staff noted Washington, DC’s Roll-off Days where DC’s Mayor’s Office and DPW popped-up at schools offering bulk trash disposal, electronics recycling and donation of household items/clothing. Since one of the primary goals of the GROW Center is to reduce and divert waste streams, it was agreed that GROW would offer electronic recycling, which was implemented at the last three pop-ups.

5. Locations
As in past GROW Center seasons, staff took the opportunity to visit new sites to build outreach and highlight additional community managed greenspaces. For example, an interaction from Fall 2018 identified HEPP Park as a possible site. This was exciting as it resulted in the first GROW Center event at an urban forest patch! Two new greenspaces were selected in East & South Baltimore as pop-up locations. Two locations from Spring 2018 were also repeated.

6. Workshop Pre-payment
Despite the initial rain barrel workshop being completely booked thru pre-registration (20 total) only seven attended. This prompted staff to offer the rain barrel workshop again to make use of the remaining acquired rain barrels. However, this time a pre-payment registration link was set up with
the facilitating partner Blue Water Baltimore. This method resulted in a 100% attendance at the second workshop.

Data

Materials

- 100 Trees
- ~14 yd³ Mulch
- 98 Native Plants ($935)
- 53 Recycling Bins ($419)
- 100+ Seed Packets
- 6+ 30 Gallon bags Coffee Chaff
- 14 Rain Barrels Built
- Modest E-Recycling Dropped off

Attendance

- 263 Total Attendees
- 85 Workshop Attendees
- 178 Pop-up Attendees
- 91 Neighborhoods
- 44 Return Attendees
- 36% Eventbrite Turnout

Data Summary

GROW Center had solid turnout reaching 250+ individuals from 91 neighborhoods. This high number is likely a result of the additional standalone workshops that contributed 85 attendees and represented 44 neighborhoods alone (65 from pop-ups). This data speaks to the already demonstrated outreach capability of mobile GROW Center pop-ups and the importance of community partnerships in promotion.

Collecting demographic data (see section for graphs) provides insight into the populations reached by GROW Center programming. Out of all events, 56% of attendees identified as women, 31% as men, and the remaining as Other or Not Responding (13%). Also GROW Center programming served roughly equivalent sized populations of Caucasian / Whites and African-American / Blacks, 37% and 32% respectively. 10% encompassed those identifying as Asian, Latino or Other. It should be noted that 21% did not feel comfortable answering this question. According to 2018 Census data, Baltimore is characterized by a 30% to 62% split between Whites and Blacks respectively.

With regards to age, the majority (64%) of attendees ranged from 26-64 years. The two largest groups, 35-54 and 26-34, accounted...
for 28% and 22% respectively. This makes sense that the majority of GROW Center’s demographic are older-young adults to middle age adults, since these groups may be more likely to have residential spaces (i.e. home gardens, yards) to use GROW Center resources. However, GROW is still reaching younger adults (18-25) and elder individuals (65+) who may still have their own spaces or participate in community-oriented greening. This should be taken with some caution as 20% of respondents did not share their age. Furthermore, this is representative of Baltimore’s age distribution according to 2018 Census data where 55.8% of the population is in the 26-64 range.

Asking attendees how they found out about GROW Center revealed a wide array of responses. Word-of-mouth from friends/neighbors accounted for 21% of responses, while online methods including Facebook, NextDoor and other means like email accounted for nearly 41%. Partner and community organizations also proved useful (11%). Again, 20% of respondents did not provide an answer. These numbers demonstrate the importance of a good online presence as well as making use of partners existing promotional methods.

On the resource side, giveaways/sales were respectable. A similar number of trees were given away in addition to a large amount of mulch. It should be noted, however, that the number of individuals collecting mulch was less than previous GROW Centers. Hosting pop-ups at greenspaces allowed for remaining mulch to be left for use in the space. Nearly 100 native plants were sold while new materials giveaways of seeds (leftover from GROW Center & PPF’s Plant/Seed Swap last Fall) and coffee chaff (provided by Zeke’s) were well received too. E-Recycling was used sparingly but may be a result of insufficient promotion and lack of attendee awareness.
263 Attendees

100 Trees

98 Native Plants ($935)

53 Recycling Bins ($419)

100+ Seed Packets given away

Six 30 gal bags Coffee Chaff

15 yd³ Mulch

14 Rain Barrels Built
Demographic Data

**GENDER**
- Male: 81
- Female: 31
- Other/NON-BINARY: 4
- NR: 146

**RACE/ETHNICITY**
- Black: 54
- White: 83
- Asian: 7
- Latino: 8
- Other: 12
- NR: 96

**AGE**
- 0-18: 7
- 19-25: 18
- 26-34: 59
- 35-54: 75
- 55-64: 37
- 65+: 16
- NR: 52

**HOW DID YOU FIND OUT ABOUT GROW CENTER?**
- Friend: 54
- Facebook: 37
- Nextdoor: 16
- Online: 51
- Partner Org: 27
- Water Bill: 1
- Other: 17
- NR: 52
The top ten neighborhoods contributing 6 or more attendees were the following: Oliver, Hamilton Hills, Graceland Park, Ednor Gardens-Lakeside, Franklin Square, Greenmount West, Sandtown-Winchester, Upper Fells Point, and Waltherson.
Lessons Learned

1. Partners are Important

Perhaps an obvious lesson, but it is important to reiterate. GROW Center is not possible without the resources provided through our arsenal of partners, and therefore it is important to consider the continued hectic schedules of those partners. For example, holding an event the same day as the Fruit Tree Fair meant that DPW staff had to organize tree and mulch giveaways without Tree Baltimore present at the pop-up by calling on additional staff and volunteers.

Specifically, community partners are another critical component of GROW Centers. GROW should prioritize having them at pop-up events. This provides opportunity for outside visitors to learn about how these greenspaces developed while also providing community organizers opportunities to share information with their own communities. Leveraging these community partners also contributes to long-term relationship building where GROW Center is welcomed back, such as at Easterwood Sandtown Park or Langston Hughes Community Center.

Facilitation partner, BPCM, did an excellent job of promoting the Growing Healthy Communities Workshop to its audience resulting in a young attendee demographic that was also racially representative of Baltimore.

Lastly, employing the networks of all partners (resources, community, facilitators) allows for improved outreach. Whether it was duplicating or making partners co-hosts of online events, greater numbers of individuals were reached. This also afforded different populations, as in the Growing Healthy Communities workshop. BPCM strongly promoted the event resulting in a more demographic racially representative of Baltimore and younger. Furthermore, these outreach channels attracted larger numbers of participants, such as at the Composting 101 workshop. The facilitator/community partner was able to reach a large number of participants and help GROW achieve its largest workshop attendance ever. (A count revealed 40 participants despite failing to capture all info through registration.)

2. Recognize Different Values

A lesson that stood out from this round of pop-ups is the repeated recognition of GROW Center programming’s value. This value is recognized by three parties: community partners, attendees, and DPW.
Community partners and host sites recognize the value that GROW Center offers to help activate spaces in their communities. For instance, Easterwood / Sandtown Park n’ Playground community association not only expressed interest in GROW Center returning for this Spring, but also continuing to return in future seasons. Additionally, this group and the Oliver Community (partner for pop-ups 2 & 4) sought confirmation from GROW staff that enough people came to justify future partnerships. This demonstrates that community organizers value what GROW provides for their communities so much so that they are concerned with providing a suitable event environment. Meanwhile, other communities continue to reach out to GROW for future partnerships and events.

Attendees also recognize the value of GROW Center programming. This could be something as simple as an attendee from the HEPP Park area visiting HEPP Park for the first time due to the GROW Center event, or attendees from a neighborhood across the city discovering beautiful greenspaces like Bethel Playscape in an area of East Baltimore that is home to many vacancies. Also, GROW Center programming that includes workshop topics like mindfulness and social justice, which position conversations around greening in a human context rather than traditional environmental education are appreciated by attendees. Some individuals admitted surprise as to why DPW would hold a workshop on these topics and asked about similar future events. Not only are these topics that attendees care deeply about, but they provide an alternative channel for outreach to residents that might not normally care for DPW’s broad mission. Furthermore, these illuminate a connection between resources offered at GROW Centers and addressing issues of health and equity, which many might not normally associate with public works.

For this reason, DPW GROW staff recognize the benefits that this programming provides for both outreach and public relations. These non-traditional topics are important to show that DPW prioritizes the preferences of Baltimore’s residents. In doing so, DPW still promotes its goals at large while providing opportunities for residents to emotionally connect with and better use greenspaces in their communities. Furthermore, GROW Center provides an avenue to be flexible and experiment with different approaches.

3. Meaningful Interactions

Many GROW/partner staff have interactions with attendees that highlight the mission of the GROW Center, greening, and other related goals to benefit Baltimore communities. These meaningful interactions are identified as critical to the impact that GROW Center programming has. These include engaging children, effective organization of activities at pop-ups, and using non-traditional workshop topics.

Engaging children has not been a primary motivation for GROW Center other than providing some small activities for children at the event like coloring or a trash-themed corn hole game. GROW Center has recognized the need to provide a space for families to come, so as to prevent a potential
attendance barrier. The events in Oliver communities presented some important lessons on ways to engage children in ways that may sprout a later-stage appreciation of trees, plants and clean greenspaces.

One partner, a certified tree arborist with the nonprofit Flowering Tree Trails of Baltimore, brought paper fortune tellers inscribed with tree facts. Children were able to make the fortunes and then share them with staff and other attendees, encouraging discussions and learning. This was further exemplified when some of the children wanted to plant seeds to take home. By activating these spaces neighborhood children were able to attend and enjoy the activities, which associates greenspaces with fun.

Holding simultaneous activities (i.e. workshops, clean-ups) at the pop-up events, while potentially meaningful, still encounter difficulty. For example, a nature walk and trash clean-up were organized at the HEPP Park pop-up. However, few people helped out with trash pick-up, and the nature walk almost did not happen. This may make sense due to the other resources available at the pop-up; many individuals come to the GROW Center for one specific reason and then leave. While the nature walk was likely a very meaningful interaction with the HEPP Park forest patch for the adults and children that participated, this was missed by those who were not able to spend more time at the pop-up. Perhaps better advertisement of these other activities could improve their attendance.

Finally, non-traditional workshop topics related to greening such as the Growing Healthy Communities workshop with BPCM and the Mindfulness & Greenspaces workshop are also important for meaningful interactions. These events draw individuals who might not otherwise attend a GROW event for materials or expert advice. Therefore, not only is greater outreach achieved, but the discussions introduce other important topics like health and justice and their relationship to greenspace. As a result, this may provide a new set of attendees from different but related motivation, and allow GROW Center staff to learn from groups with aligned work not encountered in traditional environmental education.

Logistics

Two new logistics observations were made during this round of pop-ups. First, having a (pre-loaded) card for GROW Center purchases would streamline pre-/post-event procedures. For example, many...
organizations from which GROW makes purchases require payment at purchase rather than submitting an invoice. This makes procuring some items (i.e. Home Compost Bins, refreshments) difficult. This could also ease payments of stipends.

Second, having Blue Water Baltimore require pre-payment for the second rain barrel workshop realized 100% attendance. While the fee was $25 (which was a subsidized cost of the rain barrel) this provides some confidence that a small fee or sliding scale fee may be a viable option for future GROW workshops. However, if partner networks are well leveraged as in the Composting and Growing Healthy Communities workshop, attendance may be substantial without a fee.

**Recommendations**

After three seasons of GROW Centers, many lessons have been learned - from what types of materials and workshops residents are interested in to logistics for holding events. However, what has been noticed consistently is that many individuals attend for one specific purpose. These individuals may stop by for a free tree, to buy a recycling bin, or drop off electronics before heading out to the next weekend activity. The potential exists to capture these individuals and introduce them to other resources. Although, this may not always be the case, this highlights the benefit of having a brick and mortar location(s) that people can stop to get or do “that one thing.”

A brick and mortar location could still offer other info/materials to introduce attendees to resources they might not originally know about. In doing so, the staff can provide meaningful interactions regarding the resources available. There could also be multiple locations (as suggested in the 2016 Pilot Report), taking advantage of existing partner sites like Camp Small or the ToolBank to hold GROW Center activities.

However, pop-ups in different areas have demonstrated the benefit of being mobile and providing access to groups that may not be serviced by a storefront location. Furthermore, partnering with community groups has been vital to achieving strong outreach potential for both GROW and its partners. This has been compounded by highlighting/activating existing greenspaces within these communities and the critical social interactions that happen between staff, communities, partners and participants.

Therefore, a hybrid approach of mobile and brick & mortar may be considered. Additional staff are likely needed, or a rotating schedule could be implemented. This way, a brick and mortar location is open on a specific day, with mobile pop-ups happening on occasion. Workshops would supplement the resource pop-ups to attract the peripheral greeners who are interested in topics related to greening but may not have made the connection. Meanwhile, this continues the original vision of providing education and training in addition to materials.
Group of kids excited after planting seedlings and learning tree facts at the Oliver Community Farm GROW Center.
Appendices

A1 – Budgets
A2 – Flyers
A3 – Data Collected
A4 – Survey Results
A5 – Handouts
A6 – Additional Maps
<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Qty</th>
<th>Rate</th>
<th>Subtotal</th>
<th>USFS (City Fdn)</th>
<th>DPW (In-kind cash)</th>
<th>DPW (In-kind Personnel)</th>
<th>Other</th>
</tr>
</thead>
<tbody>
<tr>
<td>Workshop Stipend</td>
<td>Stipend for 5 workshop facilitators</td>
<td>5</td>
<td>$200.00</td>
<td>$1,000</td>
<td>$1,000</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Location Stipend</td>
<td>Event space rental</td>
<td>4</td>
<td>$200.00</td>
<td>$800</td>
<td>$800</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Printing Shop Items</td>
<td>1 Banner, 6 Lawn Signs, 2 Large Welcome Posters</td>
<td>1</td>
<td>$656.00</td>
<td>$656</td>
<td>$656</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Pollinator Plant Giveaway</td>
<td>Gave away free pollinator plant to workshop participants</td>
<td>8</td>
<td>$7.00</td>
<td>$56</td>
<td>$56</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Raffle Gift Certificates</td>
<td>Two Herring Run Nursery Gift Certificates for raffle winners</td>
<td>2</td>
<td>$20.00</td>
<td>$40</td>
<td>$40</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Compost/Garden Mix</td>
<td>3 bags of mix from Baltimore Community ToolBank for workshop</td>
<td>3</td>
<td>$5.00</td>
<td>$15</td>
<td>$15</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Chairs Rental</td>
<td>20 Chairs rented from Baltimore Community ToolBank for 4 weeks</td>
<td>4</td>
<td>$15.00</td>
<td>$60</td>
<td>$60</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rain Barrel Subsidy</td>
<td>Subsidized cost of rain barrels for workshop participants</td>
<td>15</td>
<td>$45.00</td>
<td>$675</td>
<td>$675</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Porta-John</td>
<td>1 porta-john for GROW Center pop-up #3</td>
<td>1</td>
<td>$40.00</td>
<td>$40</td>
<td>$40</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>DPW Truck (Mileage)</td>
<td>Transport of pop-up materials at 4 pop-up events + 1 pre-pop-up materials transport to ToolBank</td>
<td>41</td>
<td>$0.54</td>
<td>$22</td>
<td>$22</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tables</td>
<td>Tables for pop-up events from Prettyboy Reservoir Facility (Rate is for 4 weeks)</td>
<td>10</td>
<td>$28.00</td>
<td>$280</td>
<td>$280</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tents</td>
<td>Tents for pop-up events from DOT Special Events</td>
<td>2</td>
<td>$100.00</td>
<td>$200</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Snacks</td>
<td>Light snacks for partners at 3 GROW Center pop-ups</td>
<td>4</td>
<td>$8.00</td>
<td>$32</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mileage</td>
<td>Personal vehicle usage for GROW Center pop-up preparations</td>
<td>139.9</td>
<td>$0.54</td>
<td>$75</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>STAFF: DPW events (hrs)</td>
<td></td>
<td>66</td>
<td>$60.00</td>
<td>$3,960</td>
<td></td>
<td></td>
<td></td>
<td>$3,960</td>
</tr>
<tr>
<td>STAFF: Experts</td>
<td>4 Experts Organizations at 4 pop-up events (hrs)</td>
<td>44</td>
<td>$30.00</td>
<td>$1,320</td>
<td></td>
<td></td>
<td></td>
<td>$1,320</td>
</tr>
<tr>
<td>STAFF: Facilitators</td>
<td>4 free facilitators at 4 pop-up events (per event)</td>
<td>4</td>
<td>$200.00</td>
<td>$800</td>
<td></td>
<td></td>
<td></td>
<td>$800</td>
</tr>
<tr>
<td>STAFF: Materials</td>
<td>4 Materials Suppliers at 4 pop-up events (hrs)</td>
<td>56</td>
<td>$30.00</td>
<td>$1,680</td>
<td></td>
<td></td>
<td></td>
<td>$1,680</td>
</tr>
</tbody>
</table>

**TOTAL:** $11,711  **USFS expenses:** $2,646  **DPW in-kind:** $4,958  **Other:** $4,107

Blue = Workshop; Purple = Location; Red = Printing; Orange = Logistics; Green = Staff

47
### GROW Center Fall 2018 - Budget

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>QTY</th>
<th>RATE</th>
<th>SUBTOTAL</th>
<th>USFS</th>
<th>USFS (City Fdn)</th>
<th>DPW (in-kind cash)</th>
<th>DPW (in-kind personnel)</th>
<th>Other</th>
</tr>
</thead>
<tbody>
<tr>
<td>Workshop Stipend</td>
<td>Stipend for workshop facilitators.</td>
<td>1</td>
<td>$200.00</td>
<td>$200.00</td>
<td>$200.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Location Stipend</td>
<td>Event space rental including security.</td>
<td>1</td>
<td>$200.00</td>
<td>$200.00</td>
<td>$200.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lawn Signs</td>
<td>New Lawn Signs for Promotion</td>
<td>2</td>
<td>$9.00</td>
<td>$18.00</td>
<td>$18.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>DPW Truck (Mileage)</td>
<td>Transport of pop-up materials at 4 pop-up events + 1 pre-pop-up materials transport to ToolBank</td>
<td>120</td>
<td>$0.535</td>
<td>$64.00</td>
<td>$64.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tables</td>
<td>Tables for pop-up events from Prettyboy Reservoir Facility</td>
<td>12</td>
<td>$28.00</td>
<td>$336.00</td>
<td>$336.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Chairs Rental</td>
<td>Chairs rented from Baltimore Community ToolBank for 4 weeks</td>
<td>25</td>
<td>$3.75</td>
<td>$90.00</td>
<td>$90.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tents</td>
<td>Tents for pop-up events from DOT Special Events</td>
<td>9</td>
<td>$100.00</td>
<td>$900.00</td>
<td>$900.00</td>
<td></td>
<td></td>
<td>$900.00</td>
<td></td>
</tr>
<tr>
<td>Mileage</td>
<td>Personal vehicle usage for GROW Center pop-up preparations</td>
<td>56.7</td>
<td>$0.535</td>
<td>$30.00</td>
<td>$30.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>STAFF: DPW</td>
<td>3 OCAL Staff and 1 Peacemaker Staff for 4 pop-up events</td>
<td>105 hrs</td>
<td>$60.00</td>
<td>$6,300.00</td>
<td>$6,300.00</td>
<td></td>
<td></td>
<td>$6,300.00</td>
<td></td>
</tr>
<tr>
<td>STAFF: Experts</td>
<td>5 Experts Organizations at 4 pop-up events</td>
<td>54 hrs</td>
<td>$30.00</td>
<td>$1,620.00</td>
<td>$1,620.00</td>
<td></td>
<td></td>
<td></td>
<td>$1,620.00</td>
</tr>
<tr>
<td>STAFF: Facilitators</td>
<td>Free facilitators at pop-up events</td>
<td>6 hrs</td>
<td>$200.00</td>
<td>$400.00</td>
<td>$400.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>STAFF: Materials</td>
<td>4 Materials Suppliers at 4 pop-up events</td>
<td>27 hrs</td>
<td>$30.00</td>
<td>$810.00</td>
<td>$810.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>STAFF: Volunteers</td>
<td>Volunteers from CSP Program to help at GROW Events and canvassing.</td>
<td>48 hrs</td>
<td>$15.00</td>
<td>$720.00</td>
<td>$720.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL:</strong></td>
<td></td>
<td></td>
<td></td>
<td><strong>$11,647</strong></td>
<td><strong>$449</strong></td>
<td><strong>USFS expenses:</strong></td>
<td><strong>DPW in-kind:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td><strong>$6,718</strong></td>
<td><strong>$4,480</strong></td>
</tr>
</tbody>
</table>

Blue = Workshop; Purple = Location; Red = Printing; Orange = Logistics; Green = Staff
### GROW Center Spring 2019 - Budget

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>QTY</th>
<th>RATE</th>
<th>SUBTOTAL</th>
<th>USFS</th>
<th>USFS (City Fdn)</th>
<th>DPW (in-kind)</th>
<th>DPW (in-kind cash)</th>
<th>Other</th>
</tr>
</thead>
<tbody>
<tr>
<td>Workshop Stipend</td>
<td>Stipend for 4 facilitators</td>
<td>4</td>
<td>$200.00</td>
<td>$800.00</td>
<td></td>
<td>$800.00</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Workshop Stipend</td>
<td>Stipend for BPCM Panel</td>
<td>1</td>
<td>$300.00</td>
<td>$300.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Location Stipend</td>
<td>Stipend for event space</td>
<td>4</td>
<td>$200.00</td>
<td>$800.00</td>
<td></td>
<td>$800.00</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rain Barrel Subsidization</td>
<td>25$ Subsidization per rain barrel for two workshops</td>
<td>14</td>
<td>$25.00</td>
<td>$350.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Home Compost Bins</td>
<td>Bins raffled off at composting workshop</td>
<td>2</td>
<td>$35.00</td>
<td>$70.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Raffle Gift Certificates</td>
<td>Herring Run Nursery gift certificates given away for survey collection</td>
<td>4</td>
<td>$20.00</td>
<td>$80.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Chairs Rental</td>
<td>20 chairs rented from Baltimore Community ToolBank for 5 weeks</td>
<td>20</td>
<td>$0.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Utility Knives Rental</td>
<td>6 utility knives rented from Baltimore Community ToolBank for 5 weeks</td>
<td>6</td>
<td>$0.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>DPW Truck (Mileage)</td>
<td>Transport of pop-up materials using DPW Trucks</td>
<td>202.8</td>
<td>$0.535</td>
<td>$108.50</td>
<td></td>
<td></td>
<td>$108.50</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mileage</td>
<td>Personal Vehicle usage for GROW Center events/preparations</td>
<td>84.3</td>
<td>$0.535</td>
<td>$45.10</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$45.10</td>
</tr>
<tr>
<td>Tables</td>
<td>11 Tables for pop-up events from Prettyboy Reservoir</td>
<td>11</td>
<td>$28.00</td>
<td>$308.00</td>
<td></td>
<td></td>
<td>$308.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tents</td>
<td>2 10 x 15 Tents at each pop-up from DOT Special Events</td>
<td>2</td>
<td>$100.00</td>
<td>$200.00</td>
<td></td>
<td></td>
<td>$200.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Refreshments</td>
<td>Snacks for workshop events (Chips, Candies, Strawberries)</td>
<td>1</td>
<td>$30.00</td>
<td>$30.00</td>
<td></td>
<td></td>
<td>$30.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Staff: DPW - Pop-ups</td>
<td>5 staff at 4 pop-up events</td>
<td>88</td>
<td>$60.00</td>
<td>$5,280.00</td>
<td></td>
<td>$5,280.00</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Staff: DPW - Workshop</td>
<td>3 staff at 5 workshops (hrs)</td>
<td>28</td>
<td>$60.00</td>
<td>$1,680.00</td>
<td></td>
<td>$1,680.00</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Staff: Experts</td>
<td>10 experts total over 4 pop-ups (hrs)</td>
<td>30</td>
<td>$30.00</td>
<td>$900.00</td>
<td></td>
<td></td>
<td>$900.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Staff: Facilitators Free</td>
<td>1 facilitator at 1 one workshop</td>
<td>2</td>
<td>$200.00</td>
<td>$400.00</td>
<td></td>
<td></td>
<td>$400.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Staff: Materials</td>
<td>12 materials providers total over 4 pop-ups (hrs)</td>
<td>36</td>
<td>$30.00</td>
<td>$1,080.00</td>
<td></td>
<td>$1,080.00</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Staff: Volunteers</td>
<td>6 volunteers at 2 pop-ups (hrs)</td>
<td>18</td>
<td>$15.00</td>
<td>$270.00</td>
<td></td>
<td></td>
<td>$270.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td></td>
<td></td>
<td></td>
<td><strong>$12,701.60</strong></td>
<td></td>
<td><strong>$2,400.00</strong></td>
<td><strong>$7,576.50</strong></td>
<td><strong>$2,725.10</strong></td>
<td></td>
</tr>
</tbody>
</table>

Blue = Workshop; Purple = Location; Red = Printing; Orange = Logistics; Green = Staff
Spring 2018: Flyer (Also translated to Spanish)

A2 – Flyers

GROWcenter

April 14, 2018
10am – 12pm
Easterwood/ Sandtown
Park n’ Playground
1515-1557 McKean Avenue,
21217
Featuring: Garden & Vacant Lot
experts, mulch, trees, and more.

April 21, 2018
10am – 2 pm
Baltimore Community Tool Bank
1224 Wicomico Street, 21230
Featuring: Workshops on rain &
pollinator gardens. Materials include
native plants, trees, mulch and more.

April 28, 2018
10am – 2pm
CARE Community
400 Block of
N. Duncan Street, 21231
Featuring: Garden & Vacant Lot
experts, mulch, trees, and more.

May 5, 2018
10am – 2pm
Langston Hughes
Community Center
5011 Arbutus Avenue, 21215
Featuring: Community
gardening, placemaking workshops.
Materials include reclaimed lumber,
mulch, trees, and more.

Baltimore City Department of Public Works brings you GROW Centers!! Baltimore GROW Centers are your neighborhood greening resource hubs. Over four weekends this Spring, GROW Centers will pop-up in Baltimore City with green products for free/sale and free workshops on topics including rain barrels; tree plantings; container, community, & pollinator gardening; and green space placemaking. Visit a GROW Center to transform that vacant lot, spruce up a community garden or make your block greener!

Sign-up to see all materials and workshops available!!!

baltimoregrowcenter.eventbrite.com

Our Participating Partners:
USDA/ Forest Service, Tree Baltimore, Bmore Beautiful, Baltimore Office of Sustainability, Baltimore Housing and Community Development, Baltimore Community Tool Bank, Blue Water Baltimore, Civic Works/Baltimore Orchard Project, Details Deconstruction, Parks & People Foundation, UMD Extension

For more information visit the website, call 410-396-0732, or email travis.lagerman@baltimorecity.gov. Funding for GROW Centers was provided through a USDA Forest Service Grant.
Baltimore GROW Centers are your neighborhood greening resource hubs. Over four Saturdays this Fall, GROW Centers will pop-up across Baltimore with green products for giveaway/sale, free educational demonstrations/workshops, and greening experts. To find out what is offered at each pop-up follow the link below. Pre-registration is encouraged!

[link]

For more information call 410-396-0732, or email travis.lageman@baltimorecity.gov. Funding for GROW Centers was provided through a USDA Forest Service Grant. USDA is an equal opportunity provider, employer and lender.
## A3 – Data Collected (Spring 2018)

<table>
<thead>
<tr>
<th>Collection Method</th>
<th>Data Collected</th>
</tr>
</thead>
</table>
| Event Check-in/EventBrite Registration    | • Name  
• Address  
• Phone Number  
• E-mail Address  
• How did you find out about GROW Center?  
• What materials are you here to get?  
• Are you here as a resident or part of a Community, Faith or Business group?  
• Years of community greening experience? |
| Materials Purchase/Pick-up Sheet          | • Name  
• Amount of Material  
• Transport Method (Car, Walking, Public Transport)  
• Intended Use of Material (Residential, community, business, school, faith, other)  
• Intended Use Address |
| Feedback Survey – Participants            | • How would you rate the GROW Center? (Likert Scale: 1-5)  
• What other workshops and/or materials would you like to see at GROW Centers?  
• Any other comments or suggestions? |
| Feedback Survey – Materials Suppliers     | • How did the space work for giving out your materials? Anything lacking or needing improvement?  
• What were prevalent topics/conversations had with individuals regarding material use?  
• Any other comments? |
| Feedback Survey – Host Sites              | • How did you feel about hosting the GROW Center?  
• Are there any recommendations you would make for future GROW Centers?  
• How did you feel about the overall planning process?  
• Any other comments? |
| Feedback Survey - Facilitators            | • How did the space work for facilitating your workshop?  
• Is there anything the GROW Center could have provided to improve facilitation?  
• Any other comments? |
| Feedback Survey – Greening Experts        | • Please estimate the number of people who asked questions  
• Were there any prevalent topics asked?  
• Was the GROW Center a good fit for your organization?  
• Any other comments? |

*All methods carried out by DPW/GROW Center staff with the exception of the Materials, collected by each Material Supplier on behalf of DPW/GROW Center staff. All data provided voluntarily.*
A4 – Survey Results (Spring 2018)

| Participants | • Rankings: 5 out of 5 (x47); 4 out of 5 (x17); 1 out of 5 (x2) * both had positive remarks, may have chosen wrong number  
• Overall: Great event with lots of knowledgeable people. Very informative  
• Plants were pricy.  
• Recommendation for a series of classes on basics of gardens around town for a month or two.  
• Other Materials/Topics: Tools, Recycling, Bonsai, Rain Barrels, Trees (x6), Green Roofs, More Plants for Sale (x3), Kid Activities, How to start a garden (x2), Centrally located, brick & mortar year round GROW Center, Composting (x3), Container Gardening (x3), Planting Schedule Creation, Planting Incentives, “How to” demos, Soil Education (x3) |
| Facilitators | • Overall: Space worked very well  
• Having tools on site made workshop very easy.  
• It is important to meet people halfway. Get resources in their hands even if they arrive late to a workshop.  
• Ensure facilitator is best suited for particular workshop topic. |
| Experts | • Overall: Great event with lots of people.  
• Prevalent Topics: Adopt-a-lot (x2), Water Access (x2), Side Yard Program, Purchasing Property (x2), [Vacant lot] Gardening (x5), Baltimore Green Network, Container Planting (x2), Soil Testing (x3), Seeds/Planting (x4), Pest Management, Connecting youth to clean-ups/green-ups |
| Materials Suppliers | • Overall: Space worked well for materials giveaway/selling.  
• Selling plants out of back of pick-up truck is ideal.  
• Prevalent Topics: Perennial vs. Annual, Soil Quality, Competing Plants, Tree Height, Tree ID, Tree Care, Who is this organization?, Benefits of Natives, Tree Planting Locations |
| Host Sites | • Overall: Happy with event and being included. Good for the community  
• Wished it was a little bigger with more vendors  
• Ensure that partners clean-up well  
• Print flyers for community distribution (by host site)  
• Planning process was easy and worked well. (x3) |

*Survey results sorted and aggregated.*
Reclaimed Materials Uses

1. Container Gardens/Planters

2. Tables, Chairs, Benches, furniture

3. Garden Edging

4. Brick Paths

5. Bird Baths

6. Tree ring

7. Crushed Brick/Stone Paths & Mulching
SPRING 2018
GREENING EVENTS:

$$ = Registration Fee
Parks & People  Tree Baltimore
Blue Water Baltimore  Charm City Farms  Civic Works

MAY 6 – Herring Run Nursery Sale
MAY 6 – Plants & People (Parks & Recreation – Every Sunday until October)
MAY 8 – Solar Workshop
MAY 9 – Pollinator Gardens
MAY 9 – Herring Run Nursery Workday Wednesday
MAY 10/11 – Outfall Screening Blitz
MAY 12 – TreeGiveaway @ Waverly Farm Market
MAY 12 – TreeGiveaway @ Cyburn Arboretum “Market Day”
MAY 12 – Edible, Medicinal, & Useful Plant and Mushroom Walk $$
MAY 12 – Paint & Plant a Pot for Mom @ Herring Run Nursery $$
MAY 17 – Getting Grounded: Forest Bathing Walk (Cyburn Arboretum) $$
MAY 19 – Notable Tree Bus Tour
MAY 19 – Tree Giveaway @ Herring Run Nursery
MAY 22 – Storm Drain Art Workshop $$
MAY 23 – Carroll Park Stewardship
MAY 24 – Getting Grounded: Forest Bathing Walk (Cyburn Arboretum) $$
MAY 26 – Low Tech Mushroom Growing $$
MAY 26 – Forestry Board TreeGiveaway @ Herb Fest
JUNE 1 – Tree Giveaway @ Summer Sounds, Belvedere Square
JUNE 2 – Pollution 101 & Outfall Screening Blitz Training
JUNE 3 – TreeGiveaway @ “Under the JFX”
JUNE 5 – Tree Giveaway @ Farmers Market in Lauraville
JUNE 6 – Soil & Water Management Workshop
JUNE 9 – Edible, Medicinal, & Useful Plant and Mushroom Walk $$
JUNE 9 – 3rd Annual Baltimore Floatilla $$
JUNE 16 – Mushroom Growing 101: Beyond Low-Tech $$
JULY 18 – Event Management 101

***For more info on a particular workshop/event, visit the organizer’s website.***

Mayor Catherine E. Pugh

Baltimore City
DEPARTMENT OF PUBLIC WORKS
A6 – Additional Maps

Map 1: (Spring 2018)

GROW Center Attendees by Community Statistical Area

Number of Participants

- GROW Center

*Map displayed using natural jenks classification to show natural trends in data*
Map 2: (Spring 2018)

Data from BNIA-JFI Vital Signs (Sustainability 2015 Dataset): https://bniajfi.org/vital_signs/data_downloads/

*CMOS = Community Managed Open Space

*Data from BNIA-JFI Vital Signs (Sustainability 2015 Dataset): https://bniajfi.org/vital_signs/data_downloads/
Map 3: (Spring 2018)

Attendee Location vs. Median Household Income by Community Statistical Area

Map 4: (Spring 2018)

Attendee Location vs. Percentage Vacant Properties by Community Statistical Area

Vacant Properties (%)
- 0.03 - 1.88
- 1.89 - 4.39
- 4.40 - 7.38
- 7.39 - 20.55
- 20.56 - 33.47

GROW Center
Attendee Location

*Data from BNIA-JFI Vital Signs (Housing 2015 Dataset): https://bniajfi.org/vital_signs/data_downloads/
Map 5: (Spring 2018)

Attendee Location vs. Tree Canopy by Community Statistical Area

Tree Canopy (%)
- 3.2 - 9.8
- 9.9 - 15.4
- 15.5 - 28.0
- 28.1 - 42.9
- 43.0 - 72.1

*GROW Center

*Data from BNIA-JFI Vital Signs (Sustainability 2011 Dataset): https://bniajfi.org/vital_signs/data_downloads/
In accordance with federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, sex, disability, age, or reprisal or retaliation for prior civil rights activity in any program or activity conducted or funded by USDA.

Persons with disabilities who require alternative means of communication for program information (e.g. Braille, large print, audiotape, American Sign Language, etc.), should contact the Agency (State or local) where they applied for benefits. Individuals who are deaf, hard of hearing or have speech disabilities may contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English.

To file a program complaint of discrimination, complete the USDA Program Discrimination Complaint Form, (AD-3027) found online at: http://secure-web.cisco.com/1HxOjRtYcxJ1-t_05UzZ1Zo9rmn_no-8B8oXQj1sKfSuIXswPxpVVC0GdREAMcJFREcXl1I-yAlv6HDn4vaBlZZZGtt7CfuyO-pQAGR5XUTXmU_AQ08wFYXCsFhU8TOK6LPKU9FYWM7si5FeiZ0do9MuauhlI_77PT1KtXb-OtYUuOrHWMYniNYvc9rz7iHfFhHnmpE35abNrlzVHFFXWyfzbQlLehh8TS2uGpWFAFyhMsMBnsKFU8SjtM_Vpyb012KP7bXec0ClyqTpyz6mo5W8qZ360_p2gppRdeTtxtG7AOWQ6MmUyjZNNJkkR4nPExJbw1rNbAlxMIFVQibN0Subvbuvu2TpeaqGTE9NStaD0fr6-ks9MjAt_fzGyj9w_bG1JXq_7n-ao8bSwyoyw/http%3A%2F%2Fwww.ascr.usda.gov%2Fcomplaint_filing_cust.html, and at any USDA office, or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by:

(1) mail: U.S. Department of Agriculture
Office of the Assistant Secretary for Civil Rights
1400 Independence Avenue, SW
Washington, D.C. 20250-9410

(2) fax: (202) 690-7442; or

(3) email: program.intake@usda.gov

This institution is an equal opportunity provider.